



Job announcement
**Global Proposal & Project
Developer**

Deadline for applications: 5 June 2022

VVOB is an international NGO with programmes and projects in 10 countries worldwide. Our head office is based in Brussels, Belgium.

When you join VVOB, you become a key player in VVOB's mission to ensure quality education as a key enabler for achieving the sustainable development goals. We implement our programmes and projects with one shared passion: to ensure the improvement of quality education. Our teams of national and international experts achieve this by providing technical assistance to governmental and other education actors. In doing so, worldwide we ensure capacity building of governmental and other education actors.

Do you share our ambition to ensure that learners around the world can enjoy their fundamental human right to quality education, without exception? Are you convinced as well that quality education guarantees equal opportunities for everyone and is the key to a better world?

*We are looking for a **Global Proposal & Project Developer** for **VVOB's Head Office**. Do you want to take on this challenge? Then continue reading!*

Responsibilities of the Global Proposal & Project Developer

To realise the bold ambitions of our new [Learning Unlimited strategy](#), we want to strengthen our head office team with a Global Proposal & Project Developer.

As our new Global Proposal & Project Developer, you lead the formulation of new high-quality projects across our portfolio. You work closely together with our global strategic advisors (education, M&E, research, partnerships) and our grants coordinators at head office, as well as with our country teams. You report to our global director of programmes. On a regular basis, you travel for limited periods of time to support our country teams and to network.

You will:

- You design and develop relevant and scalable projects in close collaboration with internal and external stakeholders, this naturally includes a strong focus on proposal writing.
- You provide both short- and long-term strategic advice, information, and guidance to VVOB and VVOB's partners on new business development, in line with policy trends, new developments and the latest research, trends and thinking in education and international development.
- You help guide the business development and pro-active marketing of VVOB's flagships.
- You create and manage partnerships and strong networks with relevant partners, institutions and organisations.
- You contribute to internal and external knowledge development and learning, by systemizing lessons learned on project and business development and sharing lessons learned with colleagues and partners.

If you're our Global Proposal & Project Developer, your workweek at the office will include the following highlights:



You start off your week by joining a meeting of the team working on VVOB's skilling for sustainable futures flagship. Discussions include the possibility of developing a new proposal for a private foundation. You offer to take the lead in this and come up with a possible proposal outline and proposed back planning by the next meeting.



By the end of the week the proposal for a new Lego Foundation funded project needs to be submitted. You finish writing the proposal, after you collected input from colleagues, and organise a final round of feedback.



Off to a lunch seminar where you discuss one of VVOB's most impactful projects. You receive good feedback and leave with a few interesting new contacts.



You have a meeting with the Global Director of Programmes to go over your agenda for your next visit to Kenya. In addition to team meetings, where you will discuss the specifics of the new project proposal, you are advised to meet with the potential partners to discuss task division. And why not use the opportunity to meet with some of our investors in the country too?

Our success rate with one investor has been going up over the past few years, while it has been going down with another investor. Your insightful analysis shows that this can be partly attributed to how our proposals were written. You share your findings during a global meeting of VVOB colleagues.

Does this look like your dream job?

Then read on and check whether your profile matches the job requirements!

Who are you?

Your expertise and experience

- A Master's or PhD Degree in Education, Human Sciences, or related field; or equivalent by experience;
- At least 5 years' work experience in business development in education, by preference in an international context;
- At least 2 years' work experience in international cooperation;
- Knowledge of the education sector; teacher & school leader professional development; and capacity development of institutions;
- Experience in formulating high quality concept notes and full proposals for a range of donors/investors;
- Experience in networking and presenting in international meetings and fora;
- Experience with working in a multicultural team;
- Excellent writing and presentation skills;
- Language: strong command of English;
- Preferred: work experience in low- and/or middle-income countries.

Matching competences

VVOB core competences:

- Result Orientation
- Cooperation
- Continuous improvement

Function specific competencies:

- Persuasiveness
- Vision Building
- Creativity
- Strategic Networking and Partnership Building
- Problem Analysis and Judgement



What we're offering:

- A dynamic working environment in an international context
- An exciting job in a growing organisation with varied responsibilities and opportunities for professional development
- A fulltime contract of indefinite duration
- Salary according to salary scale A111 (cf. Flemish government) and an attractive international benefits package

Join us:

June 2022, or as soon as possible

Your Office:

Preferably VVOB's office in Lusaka. Alternative options include VVOB's offices in Kampala, Kigali or Pretoria.

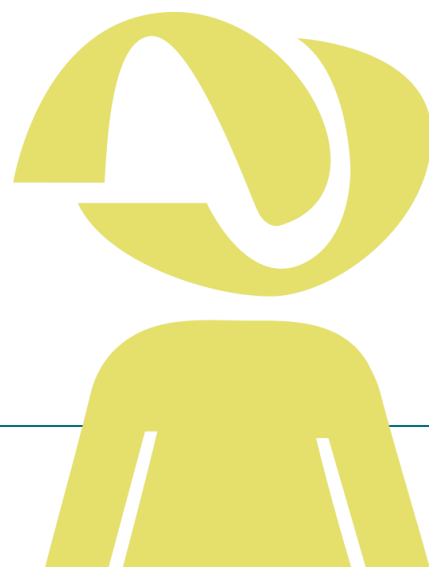
What's next?

Your motivation letter and a detailed CV are expected no later than June 5th. Please use the webform to apply for this vacancy: <https://www.vvob.org/en/werken/ind/global-proposal-project-developer>

Shortlisted candidates will take a written test, go through an interview process and an assessment, before a final offer.

VVOB firmly believes that quality education can only be achieved if equity is ensured. Qualities of people prevail, regardless of age, gender, ethnicity or disability.

Is this not exactly the job you are looking for? Please have a look at our other vacancies at: <https://www.vvob.org/en/vacancies>.





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